

News Release

Brown & Toland Physicians' Participation in Pioneer ACO Helps Generate Savings for Medicare

San Francisco, CA July 16, 2013 Financial results released today by the Centers for Medicare & Medicaid Services (CMS) showed that Brown & Toland Physicians' participation in the Pioneer Accountable Care Organization Model helped generate significant savings for the program in 2012.

"We are very pleased with our first-year results and will continue to implement the types of programs that help improve quality and reduce the cost of care," said Richard Fish, Brown & Toland's chief executive officer. "Brown & Toland has a culture for developing innovative care management programs that improve the patient experience."

Currently, about 190 physicians, located in San Francisco and the East Bay, are providing care for the more than 18,000 Medicare beneficiaries in Brown & Toland's Pioneer ACO. In addition to the physicians, Brown & Toland's Care Management team of registered nurses, social workers and other healthcare professionals provide additional services and care for these patients.

"We see tremendous opportunity to continue to improve healthcare quality and the quality of life for our Medicare Pioneer patients by developing and implementing targeted interventions," said Andrew Snyder, M.D., Brown & Toland's chief medical officer. "Our Care Management team, our physicians, and our partner hospitals have put in many hours to re-engineer clinical care processes and provide programs that improve quality and help lower costs."

Brown & Toland remains committed to the Triple Aim of accountable care: improving the delivery of healthcare, improving the health of specific populations, and reducing the per capita cost of care. "We will continue to evolve our model and apply what we have learned so we can have a positive impact on the health of our patients and increase our effectiveness as an organization," said Fish.

About Brown & Toland Physicians

Founded in 1992, Brown & Toland Physicians is a leading network of independent doctors focused on delivering personalized, high quality, and affordable healthcare to the San Francisco Bay Area. Brown & Toland's 1,500 physicians, who care for more than 300,000 HMO and PPO patients, are dedicated to improving care through a number of patient-centered programs and use electronic tools to coordinate and deliver



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care. The group is leading the way forward in healthcare with its patient-centered medical home, My Health Medical Group, and by participating in multiple accountable care projects, such as the Pioneer Accountable Care Organization (ACO) model. To learn more, visit brownandtoland.com.

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